

CAN DIGITAL
INNOVATIONS
UNLOCK
CREATIVITY IN
COMMUNITIES?

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The innovation problems we all need to fix

Globally we are all working on the same problems

Technology has speeded up but productivity has slowed

Lots of money for reports but little for practical action

No coordination to scale existing innovations



What Bromford set out
to fix

Replacing

Poor problem definition

Fear of failure

Initiative-itis

Zombie Projects

with

Evidence based fast fail
experimentation

“Hey John, wouldn’t it be great if we had a portal that would allow us to login and access all of our transactions with the council, in one place, at anytime?!”

**SAID
NOBODY
EVER!**



Journey to Localities

In 2014/15 Bromford trialled a new model of housing management. We gave it the catchy title of "Service Offer Pilots".



Starting Well

Starting Well offered intensive face to face coaching to customers who need the most support to get off to the best possible start in their new home.



Money Advice Service

Offered to all new customers in the pilot, the service provided a range of money advice services from simple budgeting to complex debt management.



Assertive Housing Management

A proactive coaching approach to our relationship with new customers based on individual need and aspirations as well as more assertive and prompt action where the relationship with the customer is not working.



Employment and Skills

This covered a range of interventions across all of our areas of operation; the Connect Hub, 121 skills coaching, work clubs and an Employability Skills Programme that supported customers to develop their work related skills and where appropriate, enter employment.



Leaving Well

To help Lichfield customers who are leaving us to end their tenancies in the best way possible. Each service was delivered by a different colleague.

Better
Testing

Fewer Pilots

Tests

RAPID! 

WEEKS! 

TEENY! 

BARELY ANY! 

PALATABLE! 

Pilots

Speed to
Mobilize

 SLOW!

Duration

 6-24
mts!

Cost

 BIG!

Resources
required

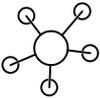
 LOADS!

Data
required

 EYE
WATERING!

Managing Change at Bromford

Our approach to solving the right problems



Problem Definition



Design



Test



Pilot



**Project
delivery**



**Transition to
Business as
Usual**

Strategic Insight - objectively evaluating and informing



**Evaluation in
line with
business case**



Bromford Exploration Pipeline

The Board & Areas of Exploration



How This Board Works



Discovery Sessions



Add a card...

Exploration Themes



Stock Management & Logistics



Moving To Digital



Maintaining Customers Homes



Add a card...

Design



Creating mobility for customers on transfers



Integration of Smart Tech/IoT with Microsoft



Exploring Blockchain & Distributed Ledger



Social Prescribing



Add a card...

Build



Assisting Customers To Switch



Alternatives To Cash



Social Prescribing



Add a card...

Test



Testing a New Fencing Service



Testing a New Decorating Service



Opportunities Test

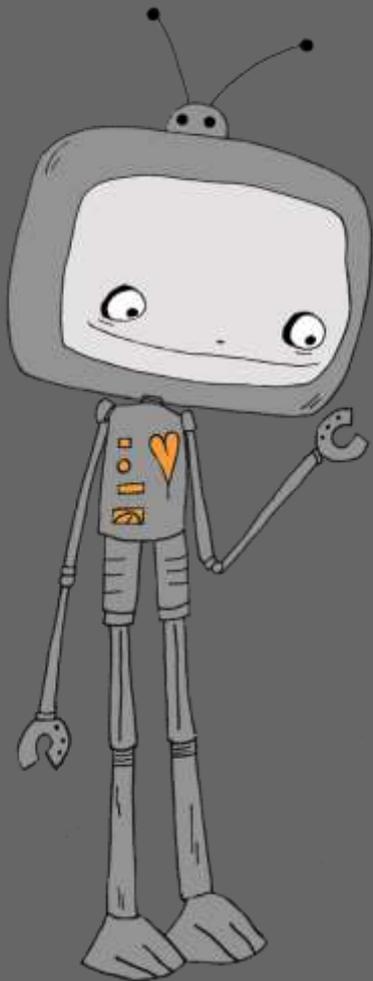


Add a card...



Innovation is all
about getting
things wrong over
and over again,
but a bit less
wrong at each
iteration

Philippa Jones
CEO Bromford



Discussion

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